



**Aetna Medicare Better Health
(HMO D-SNP) & Aetna Medicare
Assure Value (HMO D-SNP)**



Agenda

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Aetna's Virginia HMO D-SNP Plan Overview

Aetna's Virginia HMO Dual Special Needs Plans (HMO D-SNP) are Medicare Advantage plans which include a fully integrated Special Needs Plan for dual eligible members provided through Aetna. It covers all Medicare and Medicaid services including prescriptions drugs, behavioral health, Aetna Better Health of Virginia also provides Managed Long Term Services and Supports (MLTSS). All plans offer additional supplemental benefits at \$0 cost sharing for all members. This plan serves all Virginian counties.

Plan Features

- Coverage of all Medicare and Medicaid benefits including prescription drugs, behavioral health and Managed Long-Term Care Services and Supports (if applicable)
- \$0 cost sharing for all covered services and prescription drugs
- All members have access to a dedicated Aetna care manager
- No referrals for specialists
- In-network primary care provider selection required

Aetna's Virginia HMO D-SNP Plan Eligibility Overview

Plan Name	Aetna Medicare Better Health (HMO D-SNP)	Aetna Medicare Assure Value (HMO D-SNP)
Eligibility	<p>Live in the plan's service area, which includes statewide coverage in Virginia</p> <p>Have Medicare Part A & B</p> <p>Be in a Medicare Savings Program (MSP) or qualify for State Medicaid benefits</p> <p>Be enrolled in Cardinal Care through Aetna Better Health of Virginia®</p>	<p>Live in the plan's service area, which includes statewide coverage in Virginia</p> <p>Have Medicare Part A & B</p> <p>Be in a Medicare Savings Program (MSP) or qualify for State Medicaid benefits</p>
Applicable Medicare Savings Programs (MSP)	<p>Qualified Medicare Beneficiary Plus (QMB Plus)</p> <p>Specified Low-Income Medicare Beneficiary Plus (SLMB Plus)</p> <p>Full Benefit Dual Eligible (FBDE)</p>	<p>Qualified Medicare Beneficiary (QMB)</p>



Member Eligibility to join HMO D-SNP

To join the Aetna's Virginia HMO D-SNPs the member must:

- Have Medicare Parts A and B
- Be in a Medicare Savings Program (MSP) or qualify for State Medicaid benefits
- Be a full-time Virginia resident and live in the plan's service area
- For Aetna Better Health, be enrolled in Cardinal Care Medicaid
- Not be enrolled in a PACE program

When a member enrolls in an HMO D-SNP, he or she will be automatically disenrolled from original Medicare or any Medicare Advantage plan in which they may be enrolled. Their Virginia Medicaid plan, their Part D prescription drug plan, and all their Medicare and Medicaid benefits will be covered by the plan.



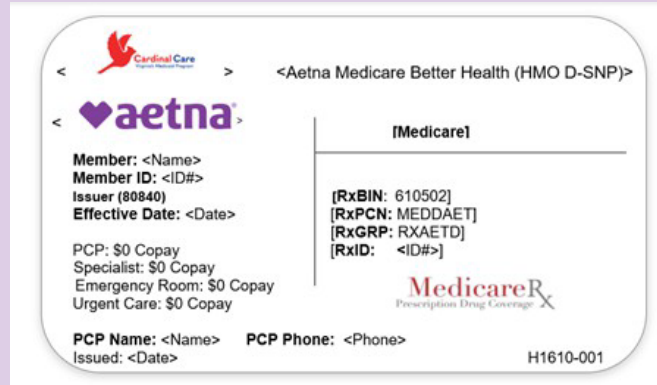
Member ID Card

The Aetna's Virginia HMO D-SNP member card represents coverage for both Medicare and Medicaid, which may include MLTSS (if applicable)

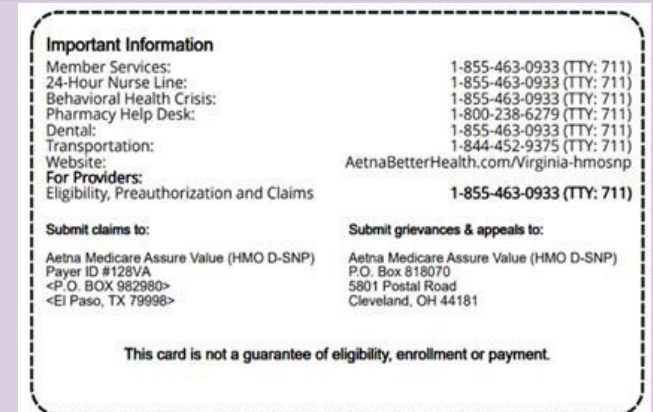
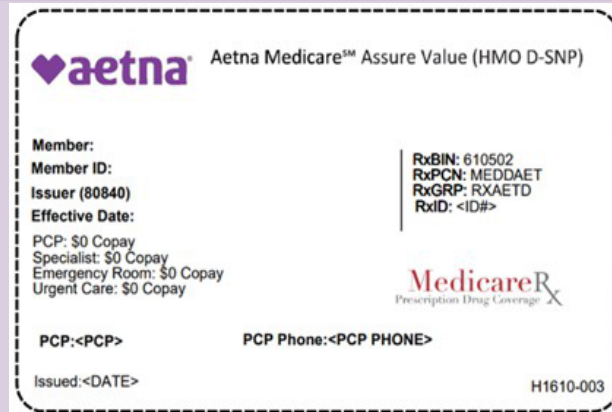
Front

Back

**Aetna Medicare
Better Health
(HMO D-SNP)**



**Aetna Medicare
Assure Value
(HMO D-SNP)**

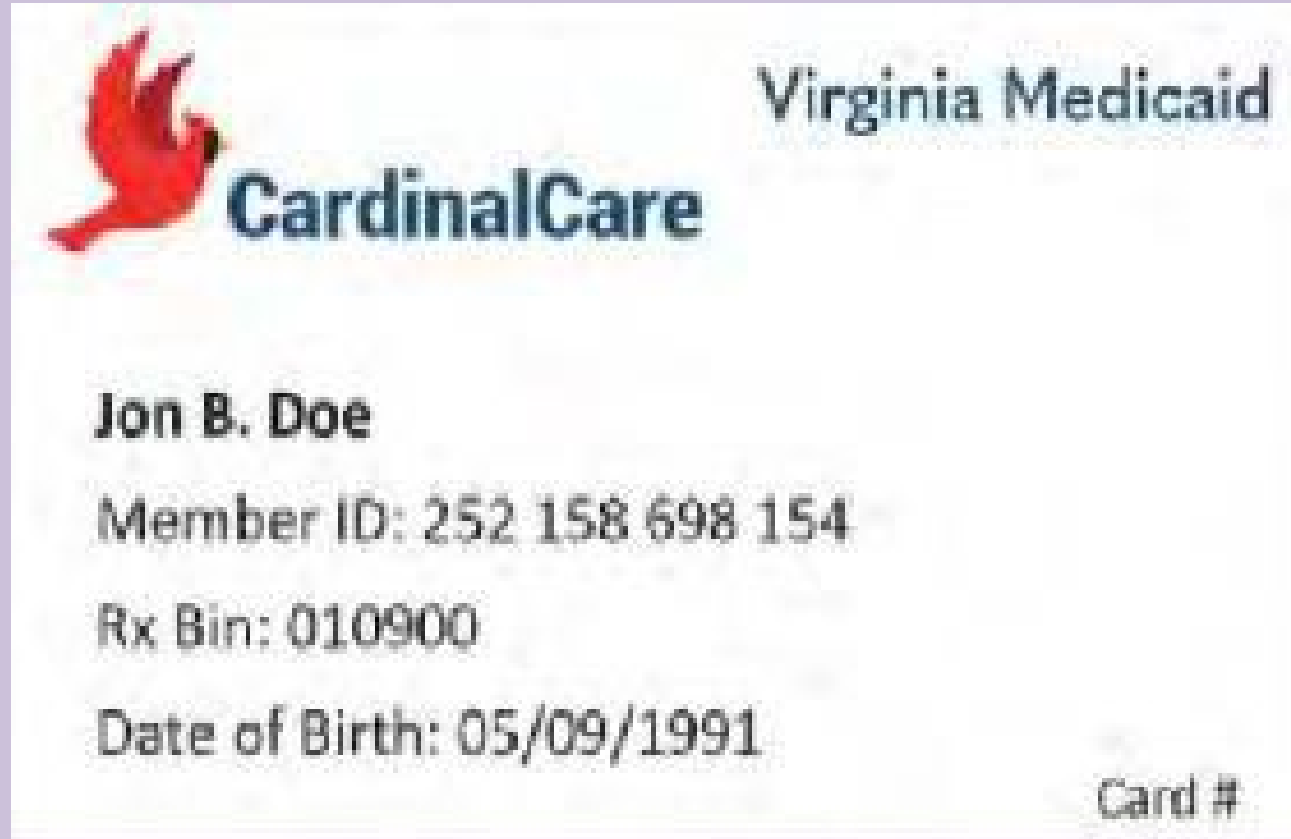


Use the member ID number on the Aetna's Virginia HMO D-SNP when submitting claims for reimbursement. One phone number for member services, care management, provider services and other key plan contacts.

Member ID Card (continued)

The Aetna's Virginia HMO D-SNP member card represents coverage for both Medicare and Medicaid, which may include MLTSS (if applicable)

Front of
Virginia Medicaid
(Where Applicable)



Use the member ID number on the Aetna's Virginia HMO D-SNP when submitting claims for reimbursement. One phone number for member services, care management, provider services and other key plan contacts.

Large and Trusted Network

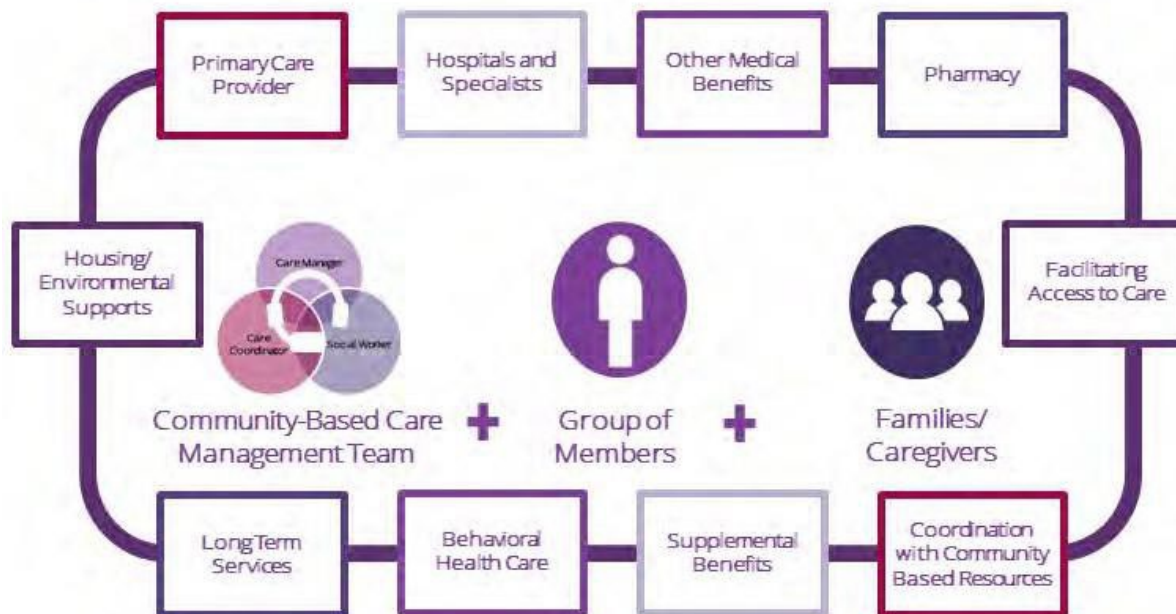
- Aetna's Virginia HMO D-SNP Network closely mirrors, but is not the same as, Aetna Medicare Network. Members can utilize the plan-specific [provider directory](#).
- Network consists of Aetna Medicare and Medicaid providers statewide.
- Dental Network through DentaQuest network available throughout Virginia.
- Lab Corp and Quest Labs, as well as other independent labs, are in-network.



Care Management Program

Aetna Care Management Program extends beyond traditional case and disease management programs, offering personal, comprehensive support for 100 percent of members.

- Integrated team-based care management model with a personal touch
- Balanced clinical approach that integrates medical, functional, environmental, behavioral health and psycho-social needs through a core care management team



Care Management Team

- Nurse care managers
- Social workers
- Care coordinators
- Member advocate

Supported by

- Pharmacists
- Medical director
- Behavioral health
- Other Aetna clinical programs & services

Member Care Team

Our personalized, holistic and local care management strategy

Every member is supported by a dedicated Care Team

- Comprehensive health risk assessment
- Individualized and personalized care plan
- Transitional care if discharged from the hospital
- Assistance with accessing community resources and support
- Help navigating the health care system
- Provide Long Term Services and Supports to members that qualify

Our care team



Registered nurse

Assesses member's needs and risk levels; develops and oversees care plan



Social worker

Identifies and addresses social determinants of health



Care coordinator

Completes initial outreach, Health Risk Assessment and assists with benefit navigation and appointment scheduling



Member advocate

Assists member with Medicaid recertification and accessing benefits



Provider Role In The Care Management Program

- Communicate with care managers, ICT members, members and caregivers
- Collaborate with our organization on the ICP
- Review and respond to patient-specific communication
- Maintain ICP in member's medical record
- Participate in the ICT
- Remind member of the importance of the HRA, which is essential in the development of the ICP
- Encourage the member to work with their care management team

One Plan, One Card, Complete Coverage

Aetna's Virginia HMO D-SNP members show one card to receive all services covered by the plan

Medicare Parts A, B, and D	Aetna's Virginia HMO D-SNPs Medicare Supplemental	Medicaid	Medicaid MLTSS (if applicable)
<ul style="list-style-type: none"> • PCP visits • Specialist visits • Inpatient/outpatient hospital • Emergency & urgent care • X-rays and diagnostic radiology • Lab services • Ambulance • Therapy (PT/OT/ST) • Prescription coverage 	<ul style="list-style-type: none"> • Quarterly Healthy Foods, Transportation, OTC allowance • Virtual medical visits – members have the option to schedule a telehealth visit 24 hours a day, 7 days a week via Teladoc or MinuteClinic® video visit. • Fitness program • Personal emergency response – medical alert system • Meals at home following discharge • 24-hour nurse line • Annual routine physical exam • Worldwide emergency and urgent coverage 	<ul style="list-style-type: none"> • Medicare cost share covered for all members, including Part D copays • Additional coverage beyond Medicare limits • Preventive and comprehensive dental • Hearing services • Vision services • Podiatry (routine) • Chiropractic care • Behavioral health services • Acupuncture • Transportation • Medical day care • Personal care assistance • Additional pharmacy covered items 	<ul style="list-style-type: none"> • Assisted living services and programs • Caregiver/participant training • Chore services • Community residential services • Community transitionservices • Home-based supportive care • Home delivered meals • Medication dispensing device • Residential modifications • Respite care • Social adult day care • Structured day program • Supported day services • TBI behavioral management • Non-medical transportation • Vehicle modifications

Benefits in Virginia

Additional benefits for Aetna's Virginia HMO D-SNP enrollees:

Extra Benefits Card

Members will receive an Extra Benefits Card in the mail that can be used to buy healthy foods and over-the-counter (OTC) items.

Virtual medical visits

Members can schedule a Teladoc appointment at [Teladoc.com/Aetna](https://www.teladoc.com/Aetna) or by calling 1- 855-TELADOC (1- 855-835-2362) (TTY: 711) or MinuteClinic® Video Visit which is [available 24/7 via the CVS app or at by visiting the Minute Clinic Website.*](#)

Fitness programs

SilverSneakers® gives members access to a large network of fitness centers, community classes, on-demand videos and at-home fitness kits.

Meals at Home

Members can receive 14 meals over 7 days after an inpatient hospital discharge or skilled nursing stay.

Aetna 24-Hour Nurse Line

Member can get guidance and support on your basic health care questions, 24 hours a day, 7 days a week.

Worldwide urgent and emergency coverage

Verifying Member Enrollment

To see if the patient is enrolled and to check their eligibility dates you may do one of the following:

Verify by Phone

Call our Provider Services team at **1-866-600-2139**. Please provide the following information:

- Your National Provider Identifier (NPI) or Tax ID number
- Name of care provider practice or facility
- Member ID number, if you have it
- Member name
- Member date of birth

Verifying through Availity

Register for our Availity (our secure portal) which features an eligibility lookup tool. Providers will need to fill out and submit the [portal registration form](#).

A link to Availity is also located on our at [Provider Portal Website](#).



Claims Submission

Aetna's Virginia HMO D-SNP members should **NOT** be balanced billed for any covered benefit.

We have an automated system for processing claims for members enrolled in Aetna's Virginia HMO D-SNP .

- Using the member's ID number from the plan ID card, you'll only need to submit **one claim**. Your claims will automatically be processed first against the Medicare benefits and then against the Medicaid benefits.
- You'll receive two provider remittance advices (PRAs), one for Medicare and one for Medicaid. There's no need to resubmit a secondary claim to Aetna.
- We encourage participating providers to electronically submit claims through ECHO. Use submitter ID **#128VA** when submitting claims to Aetna's Virginia HMO D-SNP .

Claim Submission

Electronic claims can be submitted through three ways:

- Your own claim clearinghouse
 - Ensure that your clearinghouse is compatible with ECHO using the 837 file format.
 - Please use Submitter ID **#128VA** when submitting electronic claims
- Availity
 - Information on Availity can be found at the [Provider Portal Website](#)
- Paper Claims
 - Please use Submitter ID **#128VA** when submitting paper claims

Aetna Medicare Better Health of Virginia (HMO D-SNP) or Aetna Medicare Assure Value

PO Box 982980

El Paso, TX 79998-2967

Tips for Submitting Claims

- Confirm member's eligibility before rendering services.
- To best ensure timely and accurate payment of your claim, submit a "clean claim"
- A "clean claim" is defined as one that can be processed (adjudicated) without obtaining additional information from the service provider or from a third party
 - It does not include claims submitted by providers under investigation for fraud or abuse or for claims that are under review for medical necessity
- Clean claims are processed according to the following timeframes:
 - 90% of clean EDI claims adjudicated within 30 days of receipt
 - 90% of clean paper claims adjudicated within 90 days of receipt
- If providers have an approved authorization for a claim, include the authorization number on all claim lines pertaining to the authorization.

Timely Filing

In accordance with contractual obligations, claims for services provided to an enrollee must be received in a timely manner. Our timely filing limitations are as follows:

New claim submissions – Claims must be filed on a valid claim form within your contracted timely filing timeframe. This is from the date services were performed, unless there is a contractual exception. For hospital inpatient claims, date of service means the date of discharge of the enrollee.

Claim Resubmission – Claim resubmissions must be filed within your contracted timely filing period. The only exception to this is if a claim is recouped, the provider is given an additional contracted days from the recoupment date to resubmit a claim. Please submit any additional documentation that may effectuate a different outcome or decision.



EFT and ERA Setup

Aetna's Virginia HMO D-SNP is partnering with ECHO to introduce the new EFT/ERA Registration Services (EERS), a streamlined way for our providers to access payment services.

What is EERS?

EERS offers providers a standardized method of electronic payment and remittance. Providers will be able to use the ECHO tool to manage ETF and ERA enrollments with multiple payers on a single platform.

How does it work?

Please complete the ERA/EFT [enrollment form](#). Upon submission, paperwork outlining the terms and conditions will be emailed to you directly along with additional instructions for setup. ECHO Health supports both NPI and TIN level enrollment. You will be prompted to select the option that you would like to use during the enrollment process.

If you need assistance, contact ECHO Health at allpayer@echohealthinc.com or 888.834.3511.

To validate your account, please make sure you have an ECHO Health draft number and payment amount so they can validate your enrollment request. A draft number is listed as the EPC draft # on ECHO Health explanation of payments. If you do not have an ECHO draft number available please dial 888.834.3511.

How do I enroll?

To enroll in EERS, please visit [ECHO Portal Guide](#).

Provider Disputes

If you are a Contracted Provider, you may use the [Dispute Form](#) found online to have your claim reconsidered. You may submit through the **portal** or by **mail**. For faster processing, you may also submit a dispute through Availity.

Please fill the form out completely and accurately for proper handling of your Dispute. Disputes can be sent by mail to:

Aetna® Virginia (HMO D-SNP)

P.O. Box 982974

El Paso, TX 79998-2974

Incomplete or missing information may cause the decision to be upheld or returned to Provider. Common mistakes include:

- Incorrect Denial of Claim or Claim Line(s)
- Incorrect Denial of Authorization Code or Modifier Issue
- Medical Necessity
- Incorrect Rate Payment

Your Dispute must include:

- The completed form
- Factual or legal basis for appeal statement
- Copy of the original claim
- Copy of the remit notice showing the claim denial
- Any additional information (clinical records, required documentation) or Medicaid references as needed

Provider Portal

If you are already registered in Availity, you will simply select **Aetna Better Health** for Aetna’s Virginia HMO D-SNP from your list of payers to begin accessing the portal and all of the features. When using Availity services, be sure to select **Aetna Better Health** in any payer dropdown

Find out more at the [Aetna’s Virginia HMO D-SNP Provider Portal Website](#)

If you are not registered, we recommend that you do so immediately by going to the above portal location.



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- Claim Information
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- Provider Portal
- DSNP Provider Training

It’s easy to work with us on Availity®

The Availity Provider Portal gives you the info, tools and resources you need to support the day-to-day needs of your patients and office. You can still access the old Medicaid Web Portal (MWP) too.

[Log in to Availity](#)

[Log in to MWP](#)

What’s new on Availity?

Eligibility and benefits

You now have access to a member’s eligibility and benefits in the Provider Portal. Simply click on “Patient Registration” to find the Eligibility and Benefits functionality.

See claims details

You can review claims payment info and download a PDF of the Explanation of Benefits (EOB). Simply submit a claims status inquiry request. Then, choose “View EOB” from the results page.

All the tools you need, all in one place

The Provider Portal helps you spend less time on administration. This way, you can focus more on patient care. You get a one-stop portal to quickly perform key functions you do every day.

You can:

- Look up the status of a claim, or submit new claims through Change Healthcare
- Submit authorizations or check the status of a previously submitted prior authorization
- Check patient eligibility and benefits
- Submit appeals and grievances and check the status of your submission
- Message our Claims Inquiry/Claims Resolution (CICR) department

Technical Issues

Call Availity at [1-800-282-4548](tel:1-800-282-4548) Monday through Friday, 8 AM to 8 PM ET (excluding holidays) for help.



Availity®



Provider Manual

The provider manual contains plan policies, procedures and benefits.

You'll also find general reference information such as the minimum standards of care required of Plan providers.

The most current version of the provider manual is available [here](#) or on our [Manual Page](#).

To request a copy of the provider manual by email, USPS mail or for general questions, simply contact our Provider Relations Department at **1-855-463-0933** or by email at COEProviderServices@Aetna.COM.



**Aetna Medicare Better Health (HMO D-SNP) &
Aetna Medicare Assure Value (HMO D-SNP)
Provider Manual**

Resources, policies and procedures at your fingertips



Provider Responsibilities

- Enrollee Privacy Rights
- Enrollee Privacy Requests
- Advanced Directives
- Provider Marketing
- Cultural Competency
- Health Literacy
- Alternative Formats
- Americans with Disabilities Act
- Abuse and Neglect
- Fraud, Waste, and Abuse

Provider Responsibilities (continued)

Enrollee Privacy Rights and Requests

- Uphold the privacy requirements of HIPAA when members exercise privacy requests.
- Make information available about Aetna's Virginia HMO D-SNP practices regarding their PHI.
- Maintain a process to request access, change, or restrict disclosure of PHI.
- Consistently respond to privacy requests within required time standards.
- Document requests and actions taken.

Advanced Directives

The advance directive must be prominently displayed in medical records. Must include:

- Providing written information on individual's rights under state law to make medical decisions.
- Written policies about advance directives (including conscientious objections).
- Documenting whether member's advance directive has been executed.
- Members may not be discriminated against due to advance directive decisions and providing unconditional care.

Provider Responsibilities (continued)

Provider Marketing

- Aetna may not conduct sales activities in healthcare settings.
- Providers may discuss VA Medicaid plans in response to an inquiry.
- Providers are encouraged to display enrollee materials of participating plans.
- Refer patients to 1-800-MEDICARE, Enrollment Broker, or CMS's website

Providers may:

- Educate on plan benefits and policies
- Refer to sources within Aetna
- Discuss participating status

Providers may not:

- Accept applications
- Induce enrollments
- Accept direct marketing compensation

Provider Responsibilities (continued)

Cultural Competency and Health Literacy

- Care without concern about race, ethnicity, national origin, religion, gender, age, mental or physical disability, sexual orientation, genetic information or medical history, ability to pay or ability to speak English.
- Treat all enrollees with dignity and respect.
- Participating providers are required to identify language needs and provide translation, oral or sign language interpretation.

Aetna makes its language interpretation and sign language services available for free. Contact **1-855-463- 0933** to access those services.

- Culturally and Linguistically Appropriate Services (CLAS) available at the [Think Cultural Health](#) site

Alternative Formats

- Large print, Braille, and alternative media for plan materials
- Contact Provider Services at **1-855-463-0933** or by email at COEProviderServices@AETNA.COM

Provider Responsibilities (continued)

Americans with Disabilities Act

- Obligation to provide reasonable accommodations to those with hearing, vision, cognitive, and psychiatric disabilities
- Waiting room and exam room furniture meets needs of all enrollees, including those with disabilities.
- Accessibility by public transportation routes
- Clear signage
- Appropriate accommodations such as large print materials
- Additional Resources at the [Americans With Disability](#) website

Provider Appointment & Access Standards

Provider Appointment Standards

Aetna's Virginia HMO D-SNP monitors provider compliance to appointment availability standards

- Routine, preventive care available within 28 days for most providers from request
- Urgent care appointments, not deemed an emergency medical condition, triaged, and if deemed necessary, provided within 24 hours
- Appointment not deemed serious (non-urgent complaints) within 28 days
- Post-hospitalization or emergency department visits within 7 days of discharge

Provider Access Standards

- Aetna's Virginia HMO D-SNP members require access to their medical home/PCP, including after hours and on weekends ("live person" and no answering machines). Provider voicemail messages should direct members to the emergency room in cases of emergency
- Aetna's Virginia HMO D-SNP will monitor the availability of 24/7 access and the processes that support after hours availability and response
- Providers are encouraged to use alternative options for communication, such as scheduling appointments via the web, communicating via secure email and expanded office hours or open access scheduling
- This membership necessitates that providers make their practices accessible to accommodate the full range of disabilities that may exist with the population

Provider Type	Emergency Appointment	Urgent Appointment	Routine Appointment	Wait Time in the Office
Primary Care	Immediate	Within 24 Hours	Within 28 Days	No more than 45 minutes
Specialist	Immediate	Within 24 Hours Of Referral	Within 28 Days	No more than 45 minutes
OB/GYN	Immediate	Within 24 Hours	1 st Trimester: Within 3 Weeks 2 nd Trimester: Within 7 Calendar Days 3 rd Trimester: Within 3 Calendar Days High Risk: Within 3 Calendar Days Routine Care: Within 3 Weeks Postpartum: Within 6weeks	No more than 45 minutes
Behavioral Health	Immediate	Within 24 Hours	Within 10 Days	No more than 45 minutes

In addition to the standards above, Behavioral Health providers are contractually required to offer:

- Follow-up Behavioral Health Medical Management within 3 months of the first appointment
- Follow-up Behavioral Health Therapy within 10 business days of the first appointment
- Next Follow-up Behavioral Health Therapy within 30 business days of the first appointment

Key Contacts

Formember services, provider services and prior authorization for Aetna's Virginia HMO D-SNP call **1-855-463-0933**

[Aetna's Virginia HMO D-SNP Home Page](#) [Aetna's](#)

[Virginia HMO D-SNP](#)

[Provider Relations Email](#)

Questions?



Aetna policy statement

All Aetna presentation materials are confidential and proprietary and may not be copied, distributed, captured, printed or transmitted (in any form) without the written consent/authorization of Aetna, Inc.

An elderly couple is walking a small, light-colored dog on a leash in a lush green park. The woman, on the left, has short blonde hair and is wearing a grey sweater under a dark blue vest and dark blue pants. She is holding a black walking stick. The man, on the right, has a white beard and is wearing a grey fedora, a grey vest over a dark blue long-sleeved shirt, and light blue jeans. He is holding a wooden walking stick. They are walking on a grassy path between two large, mature trees. In the background, a paved path winds through a green field under a soft, hazy sky. A purple rectangular box is overlaid on the left side of the image, containing the text "Thank You".

Thank
You